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HOME SELLING

Process

Choosing an Offer

Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept, counter or decline the offer.

Inpsection

After the buyer conducts their inspection, they may ask you to make certain repairs.

Meet with a Real Estate Professional

There is no commitment required for the initial meeting. This meeting is educational and will help you with your next steps.

Prepare your Home

View your home through the eyes of the buyer. Ask yourself what you'd expect. Your agent will offer suggestions if you need.

Offers & Negotiation

The buyer and/or the buyer's agent will present your agent with an offer.

Final Details & Closing

The buyer will conduct an inspection and other contingencies. Transfer funds and ownership at closing.

Establish a Price

Your agent will provide a market analysis, which will help you show where your home sits in the market and help set an asking price.

List it for Sale

When everything is ready, your agent will put your home on the open market. It's critical to accommodate the buyers to view your property.

Under Contract

You and the buyer have agreed to the price and terms. The buyer will start their due diligence.

Strategic Pricing

As difficult as it may be, it's important to review the market analysis and consider your home price objectively.

Showings

Potential buyers may ask to see your home on short notice. It's best if you can accommodate these requests, you never want to miss a potential sale.

Congratulations! You sold your Home!